

# Meeting of the Board of Directors

for Sail Pensacola Inc.

The board of directors meeting was held on the 6th day of July 2023, at the time of 12:00 Noon CST, and at the following location: The Fish House.

Tim Ryschon was Chairman of the meeting.

Tom Pace was Secretary of the meeting.

1. The Meeting was called to order. It was determined that a quorum was present either in person or by proxy, and the meeting could conduct business.

The following directors were present:

Timothy Ryschon, Tom Pace, Collier Merrill, Bobby Switzer, Timothy Burr

Zoom: none.

Absent: DC Reeves, Terry Hutchinson, David Johnson, Ellis Bullock

2. Tim Ryschon determined and reported that notice of the meeting had been properly given or waived by the directors pursuant to the Bylaws of the corporation.
3. It was noted that the minutes from 6/7/2023 that Timothy Burr was not listed as absent; With this correction a motion was duly made, seconded, and unanimously carried to approve the meeting Minutes from 6/7/23.
4. Upon motion duly made, seconded, and unanimously carried to approve the Agenda for this meeting.
5. Financial Summary: Ryschon reported no change in income or expense for the prior month.
6. New business
  - 6.1. Rachael Gillette is willing to volunteer as executive director. A motion was made and approved to table consideration for the full board. Will be added to August agenda.
7. Project List:
  - 7.1. Race Management Team
    - 7.1.1. event planning for WASZP-Portofino (USA) will include Visit Pensacola.
    - 7.1.2. A data collection form is live on SailPensacola.org
    - 7.1.3. This data will be used to compute economic impact of each event prospectively
    - 7.1.4. The impact analysis will be used as justification for funding support for the Race Management Team budget
    - 7.1.5. The analysis of this data is being discussed by Haas center director
  - 7.2. Community Sailing Center

- 7.2.1. Sail Newport facility plan and staffing plan received
  - 7.2.1.1. Architectural given to David Alsop
  - 7.2.1.2. **Budget for architectural design – will be presented next meeting**
- 7.3. American Magic-Pensacola Community Engagement
  - 7.3.1. Task Force – planning a in-person party
  - 7.3.2. Representatives: City, Port, SP, VP
- 7.4. Sailing Tech Center
  - 7.4.1. Teaming agreement with UWF in process
  - 7.4.2. Maker Space Core
  - 7.4.3. 20 leasable office spaces
  - 7.4.4. Showroom floor with “Neighborhood Goods”-style pop-up space
  - 7.4.5. AC40 simulator if possible
  - 7.4.6. Haas Center will do EIA w/o charge
  - 7.4.7. **Budget for architectural work will be presented next meeting**
- 7.5. Executive Team Sources of funding – not addressed due to time;
- 7.6. UWF Capstone Engineering Materials – no new activity
- 7.7. #Pensafoil 2025
  - 7.7.1. Luca Rizzotti has offered to assist – <https://foilingweek.com/about/>
  - 7.7.2. Planning Feb or March of 2025
  - 7.7.3. Leverage the return of American Magic team
  - 7.7.4. Visit Pensacola will collaborate for planning
  - 7.7.5. METS industry list will be used to harvest commercial participants.
- 7.8. Business Recruitment
  - 7.8.1. **Artemis** – foiling powered water taxis
  - 7.8.2. site visit August
  - 7.8.3. <https://www.artemistechnologies.co.uk>
- 7.9. **Candela** - foiling powered water taxis
  - 7.9.1. Communication on-going
  - 7.9.2. <https://candela.com>
- 7.10. **Blue Game**
  - 7.10.1. Communication on-going
- 7.11. Proteus

7.11.1. Foiling runabout

7.11.2. Requested business demographic package

7.11.3. Cypress-based

7.12. Manta 5

7.12.1. Foiling "bicycle"

7.12.2. Requested business demographic package

8. Property Issues

8.1. Runyan

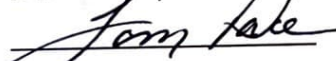
8.1.1. Discussion for options to acquire and activate this property; no action taken

8.2. Transmontaign – not covered due to time

8.3. Cypress/E – not covered due to time

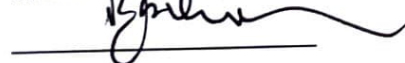
9. There being no further business, upon motion made, seconded, and unanimously carried, the meeting was adjourned.

Dated: 7/6/23



Tom Pace, Secretary

Witnesses:



Timothy Ryschon, Pres